


Albert Fritzer  
Team Building

## PERFORMANCE AGREEMENTS



1. What you do now?

2. What works/what lags?

3. What I do?

## PERFORMANCE AGREEMENT--EXERCISE:

Here are three samples, common situations where performance agreements might help. In small teams, you will be asked to write a performance agreement for one of these situations. You **will need** to create and agree upon some details.

- A. **Homeowner and Home-sitter.** Homeowner is leaving home for 7 days...wants Home-sitter to watch home, water plants, take care of dog, and collect mail and newspaper.
  
- B. **Manager and Temporary Secretary.** Manager is writing 30-page report--will give secretary handwritten draft--want edit draft--final draft in 9 days.
  
- C. **Committee Members.** Committee member of Community Service Club...challenge is to plan clean up of 1 mile of city road...club has 124 members, community has 8,000 people.

# PERFORMANCE AGREEMENT

Desired Results

Necessary Guidelines

Available Resources

Accountability

Consequences